



January 2007

Volume 2 Issue 1

# NEWS

Visit us on the web @  
[www.NAHREPSV.com](http://www.NAHREPSV.com)

## Luncheon Announcement

**! NEW LUNCHEON VENUE !**

*A'Tavola Restaurant*

1041 Middlefield Road  
Redwood City, Ca 94063  
650-995-9800

Parking Available in Lot Behind  
Restaurant, Behind Post Office on  
Jefferson Ave, or In Movie Theater  
Parking on Broadway.

(Parking Limited at Library)

## Monthly Events

**! Monthly Networking Mixers !**

Hosted by the Membership Committee

**Every 2nd Thursday of the Month**

**At Milagros in Redwood City**

*From 4 PM to 6 PM*

*No RSVP Required \* Have FUN!*

BRING YOUR FLYERS & BUSINESS CARDS

**! Monthly Educational LUNCHEONS !**

**Every 3rd Thursday of the Month**

**At A'Tavola Restaurant in Redwood City**

*Registration at 11:30 \* Program at 12 - 1 PM*

*RSVP Required \* Invite via Email*

BRING YOUR FLYERS & BUSINESS CARDS

## The SPOTLIGHT

- Mike Canul  
of De Computis
- Property Minder Real  
Estate Services,  
Coaching & Website
- Francisco Marques,  
Attorney At Law
- Marin Rodriguez,  
Trainer with Dale  
Carnegie Foundation
- Helen Robinson - The  
Listing Edge Program  
with Bank of America

## Upcoming Luncheon Speakers & Presenters!

- CAR President - Colleen  
Badagliacco
- Margaret Baggerly  
of Magnificent Gifts
- Michael Sousa  
of Lend Gate
- Ed Diaz with P-Shift
- Precise Plan for Redwood  
City
- Pablo Wong - Empanadas  
Understanding the  
Similarities & Differences  
of the Hispanic & Filipino

## A Thank You To Our Sponsors!



**A Warm Welcome To Our New Members since the 4th Quarter of 2006**

**Adrianna Navarro \* Denise Gomez \* Veronica Mora \* Daniela Savedra \* & Mayra Villegas** from Guarantee Mortgage \* **Leticia Morales** of America California Bank \* **Jeanie Jackson \* & Tammy Cirigliano** of Fidelity National Title \* **Julia Joslyn** of Stewart Title \* **Veronica Delgado** of Western America Mortgage \* **Hilda Ramirez** of Equity Preservation \* **Eduardo Torres** with Wells Fargo Commercial Banking \*

*Welcome New Members and Thank You for Joining our Chapter!*

**Calendar of Events**

*Always look for our invitation by Email*

*RSVP Required*

*- Limited Seating for Luncheons -*

***Luncheon Location***

***A'Tavola Restaurant***

1041 Middlefield Road  
Redwood City, Ca 94063  
650-995-9800

*Every 3rd Thursday of the Month*

***January***

***Fiesta New Year Kick Off Mixer***

*Thursday Jan 18th 4 pm - 7 pm*

*Domenico's Winery San Carlos*

***February***

*Luncheon Speaker:*

*To be announced*

***March***

***7-10th 2007—NAHREP Legislative Conference in Washionton D.C.***

***NAHREP.org for more details***

***Wealth Through Homeownership  
County of San Francisco***

***April***

***Wealth Through Homeownership  
San Mateo County***

***Speakers to be Announced***

**A Special Thanks to our Prize Drawing Donors**

**THANK YOU!**

**Margaret Baggerly** of Magnificent Gifts,  
**Jennifer Feyling** of North American Title  
& **Patricia Lindo** of Cashin Company.

**NAHREP UNIVERSITY**

Have you heard about NAHREP University? Did you know that you can take classes to develop your expertise & grow your business. NAHREP University delivers a cutting-edge educational curriculum that will establish NAHREP certified real estate professionals as “trusted advisors” in the Hispanic home buying community. NU provides cost-effective educational programming – allowing industry professionals to **consistently** invest in their personal development. NU offers flexible learning options (Classroom or Self-Paced Web-based or Audio/Video) designed to provide the real estate professional with choices in creating an optimal learning environment.

For more information go to:

<http://www.nahrep.org/NAHREPU/Gateway.aspx>

*For More Information on Our  
Chapter, Events & Meetings  
Visit us on the web @  
**www.NAHREPSV.com***

## Chapter Announcement

Are you interested in a key position which will enhance your professional development and increase your networking and exposure opportunities?

**We are looking for an enthusiastic & organized individual to fill our Executive Secretary position.**

Please contact our President, Patricia Lindo by phone at 650-745-1309 or by email at [patricialindo@yahoo.com](mailto:patricialindo@yahoo.com). We look forward in working with you!

We'd also like to take a moment to thank **Cynthia Sandoval** of Prudential California Realty for her hard work and dedication as our Executive Secretary this past year! You will most definitely be missed! Best wishes for 2007!

*Thank you Cynthia Sandoval!*

## COMMUNITY CHEST UPDATE

Have you seen our **Community Chest**? In order to announce all the good deeds and success stories that go on with our membership - the Marketing Committee has created the **Community Chest** - nominate yourself or your associates for their good deeds so I can follow up with these stories in upcoming newsletters!

*Thank You!*

## ? What's New ?

Make sure to bring your business cards & personal marketing material to our next luncheon! We have a **Networking Table** for Realtors to bring property flyers, Lenders to bring Rate Sheets, and Title Representatives to bring their goodies. Networking opportunities are a key benefit to our events.

*Together - Si Se Puede!*

This Newsletter Is A  
Production Of :  
**Sabrina Caton**  
**Your Director of Marketing**

Please Email Me All &  
Any of Your Ideas!

**Let me know at:**

**Sabrina\_Caton@Yahoo.com**

**Or Call me at:**

**650-568-5522**

## Committee Meetings

### Events Committee

Every Wednesday 4 pm  
**North American Title**  
 618 Walnut Street, Suite 200  
 San Carlos  
**Chair: Jennifer Feyling**  
 jfeyling@nat.com

### Membership Committee

Every Tuesday 4 pm  
**PruLatino**  
 2223 Broadway Street  
 Redwood City  
**Chair: Patty Palomino**  
 pattyloans@yahoo.com

### Marketing Committee

Last Wednesday of Every Month  
 1 pm - 2 pm  
**Prudential California Realty**  
 3201 Jefferson Ave  
 Redwood City  
**Director: Sabrina Caton**  
 Sabrina\_Caton@yahoo.com

### Technology Committee

2nd Thursday of Every Month  
 Noon - 1 pm  
**La Fuente Financial**  
 10 El Camino Real, Suite 200  
 San Carlos  
**Director: Hector Arteaga**  
 harteaga@lafuentefinancial.com

### Community Outreach Committee

Last Friday of Every Month  
 3 pm  
**Vision Real Estate**  
 370 Bridge Parkway Suite 1  
 Redwood City  
**Director: Jesse Gutierrez**  
 jesse@bayareagroups.com

### Education Committee

1st Thursday of Every Month  
 10 am  
**First American Title**  
 1440 Chapin Ave #210  
 Burlingame  
**Director: Jose Gonzalez**  
 jlgonzalez@firstam.com

### Corporate Affairs Committee

Meetings as Needed for  
*Wealth Through Home  
 Ownership Event*  
**Cashin Company**  
 1412 Chapin Ave  
 Burlingame  
**Director: Patricia Lindo**  
 650-745-1309  
 PatriciaLindo@yahoo.com

*Thank You!*

## Your Board of Directors

### *President*

Director of Corporate Affairs  
**Patricia Lindo**  
 PatriciaLindo@yahoo.com  
 (650) 745-1309

### *Honorary Chairman & Past President*

Director of Community Outreach  
**Jesse Gutierrez**  
 jesse@bayareagroups.com  
 (650) 591-5300

### *Vice President*

Director of Web & Technology  
**Hector Arteaga**  
 harteaga@lafuentefinancial.com  
 (650) 610-6328

### *Executive Secretary* **!OPPORTUNITY!**

### *Executive Treasurer*

Director of Finance  
**Robert Huibers**  
 robert@theamericasmortgage.com  
 (650) 364-2100

### *Compliance Officer*

**Richard Sanchez**  
 rich@nueveorealtygroup.com  
 (650) 548-0353

### *Director of Marketing & Parliamentarian*

**Sabrina Caton**  
 Sabrina\_Caton@yahoo.com  
 (650)-568-5522

### *Director of Membership*

**Jose dos Ramos**  
 jdosramos@prucal.com  
 (650) 298-7800

### *Director of Education*

**Jose Gonzalez**  
 jlgonzalez@firstam.com  
 (650) 759-0927

We are here to serve you  
 & our chapter!

### **Contact us at:**

NAHREP of Silicon Valley  
 P.O. Box 819  
 Redwood City, CA  
 94064-0819  
**Phone/Fax**  
 650-585-5445  
**Website**  
 www.NAHREPSV.com

## Suggestions Wanted

### Do you have any...

Suggestions or Ideas for featured  
 Guest Speakers for our upcoming  
 Events & Luncheons? If so you  
 will receive:

**3 Free Raffle Tickets  
 For EACH speaker introduced  
 for upcoming events!**

Please LET US KNOW!

650-585-5445